



### **Company Overview**

Saol Therapeutics (pronounced “Sail”) is a specialty pharmaceutical company focused on providing therapies to patients with unmet medical needs. The company has a strategic emphasis on CNS Disorders and Rare Disease therapeutic areas. Our seasoned management team has a broad range of experience in commercialization, acquisition, licensing, formulation and product development. We are a dedicated group of professionals who have committed our life’s work to developing and bringing high-value, much-needed drugs to market. We are looking for highly-skilled individuals who are patient focused, passionate, ethical, team-oriented, and who want to help build a company that will make a difference in people’s lives.

### **Location**

Roswell, GA (US Headquarters) – remote employment available with this role

### **Manager**

Virinder Norhia, MD PhD, Chief Medical Officer / Brian Nappi SVP, Strategy

### **Role Overview**

**The Medical Affairs Director** will be responsible for Scientific and Clinical support of Saol Marketed Portfolio, products in development and Business Development assessments. Additionally, the individual will partner with the commercial team to collaboratively design and execute a medical marketing strategy for the assigned brands / franchises. In this role the medical advisor:

### **ESSENTIAL DUTIES AND RESPONSIBILITIES:**

- Will be charge with construction and management of Saol Therapeutics Medical Affairs Strategy
- Facilitate the coordination with the clinical operations group to implement the agreed upon studies (e.g. Phase IV, Registries and Investigator Initiated Studies). Responsibilities may include management of a Clinical Research Organizations (CROs).
- Owner of all medical publications, including abstracts, posters and journal articles. Will be lead contact for Medical Publication agencies.
- Support medical information external vendor, providing reviews and feedback for creation of professional response documents, FAQ's and SOPS, evaluating and disseminating literature, etc.
- Support brand / franchise as clinical expert in interactions with external and internal experts (e.g. KOLs, Advisory Boards and other consultant programs).
- Provide clinical support to brand / franchise teams relating to medical content of promotional, medical and scientific materials.
- Serve as a medical expert in assessing scientific and clinical merit of Business Development Candidates.

- Acts as the brand / franchise medical expert supporting the pharmacovigilance team, including review of annual safety reports and quarterly AE reviews
- Develop drug monographs, patient teaching aids, claims data base for company's products.
- Supports the review of promotional materials (and other) by medical/ legal/regulatory review team and supports compliance of brand / franchise.
- Partners with Compliance to assess speakers for Company Speaker Bureau, including tiering, fair market value and compliance with Saol Therapeutics SOPs
- Supports Managed Care Organization account managers with scientific and clinical expertise.
- Other duties may be assigned for support of US and Global Marketed products

### **Qualifications**

- Advanced Degree in Medicine or related field (i.e Pharmacy)
- 10 years+ experience in pharmaceutical, biotech or specialty pharma companies
- Strong knowledge of compliance/regulatory environment within the Pharmaceutical, Biotech and Specialty space
- Strong and proven leadership and interpersonal skills
- Successful track record of building constructive relationships with all stakeholders and team members including management, peer-group, and cross – functional team members/reports
- Excellent oral and written communication skills
- Superb judgment and capable of solving complex problems and ability to apply sound judgment in making strategic recommendation and interacting with customers.
- Willingness and appetite to travel, mainly throughout US but including periodic international travel

### **Successful Candidates Demonstrate Saol's Values**

*Trustworthy* – We believe that the foundation of trust is truthfulness, transparency and fairness. These principles will be the basis for all our interactions.

*Focused on Patients* – We will anchor our decisions with full consideration of their impact on our patients, believing that in doing what is right for them serves a higher purpose.

*Passionate* – We enjoy working hard, but are not one-dimensional, being curious about the world around us and striving to be continuous learners who surround ourselves with others who inspire and challenge us.

*Nimble* – We embrace new and promising opportunities while adjusting quickly and efficiently to the inevitability of change.



**Position Specification**  
**Medical Affairs Director**

*Entrepreneurial* – We create value through our focus on providing solutions, drive to deliver results, and our ability to work together in solving business challenges with integrity.

**Compensation**

Saol Therapeutics is prepared to offer a competitive salary, bonus, and equity, as well as career advancement opportunities.

**Apply or Learn More**

Call and/or email resume to: [HR@saolrx.com](mailto:HR@saolrx.com)